## New Jersey District Office 7(a) and 504 Loan Approvals Cumulative Fiscal Year 2010 as of May 31, 2010

# of Loans		# of Loans											
FY 2009	Participating Lenders	FY 2010	Total Amt	AFA	Amt	Asian/P	Amt	Hispanic	Amt	WOB	Amt	VET	Amt
	TD BANK (P)(C )(E)(CX)(PTX)	115	\$32,845,700	1	\$650,000	16	\$5,768,000	4	\$880,000	15	\$3,218,200	6	\$1,232,000
35	JPMORGAN CHASE BANK(P)(E)(CX)(PTX)	61	\$9,560,200	4	\$120,000	9	\$1,993,900	8	\$900,700	16	\$1,924,200		
109	BNB BANK (P)(E)(C)(PTX)	55	\$31,432,500			17	\$8,391,500	3	\$2,375,000	6	\$2,984,000	1	\$260,000
48	NEW JERSEY BUS. FINANCE CORP. (CDC)	42	\$36,898,000			11	\$13,374,000	1	\$643,000	8	\$4,530,000	2	\$2,407,000
36	SUPERIOR FINANCIAL GROUP (CX) (PTX) (E)	42	\$455,000	6	\$75,000	1	\$10,000	1	\$7,500	11	\$137,500	3	\$17,500
0	METRO BANK (P) (E) (PTX)	35	\$33,850,500	1	\$400,000	2	\$2,385,000	2	\$1,382,500	6	\$5,102,000		
30	PNC BANK, NA (P)(C)(E)(PTX)	33	\$16,533,900	2	\$290,000	13	\$7,944,700			1	\$160,000	2	\$436,000
4	WELLS FARGO BANK (P)(E) (CX) (PTX)	32	\$16,981,100	1	\$220,000	2	\$1,060,100	3	\$1,437,000	5	\$1,680,500	5	\$2,440,000
10	INDUS AMERICAN BANK (P) (E) (C)(PTX)	31	\$17,685,000	2	\$910,000	13	\$7,655,000	4	\$1,785,000	3	\$1,950,000		
43	SOVEREIGN BANK (P)(E)(CX)(PTX)	29	\$1,312,200			6	\$200,000	4	\$120,000	5	\$230,000		
20	THE PROVIDENT BANK (P)(E)(C)(PTX)	28	\$16,232,900	1	\$405,000	2	\$440,000	2	\$1,346,000	5	\$4,668,900		
10	NEWBANK (P)(E)	26	\$8,386,000			16	\$3,370,000			5	\$1,050,000		
22	TRENTON BUSINESS ASSISTANCE CORP. (CDC)	24	\$15,088,000			5	\$4,166,000	3	\$470,000	4	\$2,862,000		
4	MAGYAR BANK (P)(E)(C) (PTX)	23	\$5,598,000	1	\$460,000					3	\$695,000	1	\$150,000
27	BANKASIANA (P)(C)(E)	21	\$11,421,000			12	\$5,355,000	1	\$586,000	5	\$1,255,000		
41	CENTRAL JERSEY BANK, NA (P)(C)(E) (PTX)	18	\$8,790,000			1	\$1,080,000			3	\$550,000	1	\$1,850,000
94	INNOVATIVE BANK (CX) (P) (E) (PTX)	16	\$350,000			16	\$350,000			8	\$175,000		
19	UNITY BANK (P)(E)(PTX)	16	\$5,649,000			9	\$2,834,000	1	\$150,000	3	\$400,000		
11	COLUMBIA BANK (P)(E)	15	\$2,980,000					2	\$400,000	3	\$775,000		
13	THE BANK (P)(E) (PTX)	15	\$4,468,000	2	\$375,000			1	\$590,000	4	\$1,056,500		
11	HOPEWELL VALLEY COMM. BANK (P)(C)(E)	13	\$3,532,500		***********	1	\$315,000		******	4	\$882,500		
16	1st CONSTITUTION BANK (P)(E)	10	\$4,825,000			5	\$2,070,000			3	\$1,250,000		
8	ACROSS NATIONS PIONEERS, INC. (CDC)	10	\$8,915,000			3	\$4,252,000			1	\$432,000	1	\$1,447,000
0	PARKE BANK (P)(C)	10	\$10,345,000			Ť	ψ-1,202,000			1	\$1,220,000	2	\$2,200,000
6	SHORE COMMUNITY BANK (P)(C)(E)	9	\$4,130,000							1	\$1,100,000	l -	ΨΞ,Σου,σου
9	CITIZENS BANK (P)(E)(PTX)(CX)	7	\$415,000							1	\$150,000	1	\$50,000
13	MANASQUAN SAVINGS BANK (E) (PTX)	7	\$1,350,000			1	\$120,000			3	\$1,055,000		
1	NEWTEK SBF, INC. (P)(E)(PTX)	7	\$2,946,000							3	\$561,000		
11	SUSQUEHANNA BANK DV (P)(E)(PTX)	7	\$4,385,000			2	\$1,345,000			3	\$2,920,000	1	\$250,000
7	CORNERSTONE BANK (E)	6	\$2,763,000			2	\$1,833,000					1	\$25,000
	M & T BANK (E)(PTX)(P)	6	\$1,390,000			1	\$300,000					1	\$350,000
	BANK OF AMERICA MERRILL LYNCH (P)(E)(CX)(PTX)	5	\$145,000										
4	LIVE OAK BANKING COMPANY (P)	5	\$5,480,000			1	\$850,000	1	\$1,225,000	1	\$405,000		
0	MAINSTREET LENDER, LLC (P)	5	\$3,680,000	lacksquare		1	\$576,000						
6	SHINHAN BANK AMERICA (P)(E)	5	\$500,000			5	\$500,000			<u> </u>			
3	SKYLANDS COMMUNITY BANK (P)(C)(E)(PTX)	5	\$981,200	$\vdash$		1	\$316,000			1	\$73,200		
6	SUN NATIONAL BANK (P)(C)	5	\$1,812,400	$oldsymbol{\sqcup}$		1	\$200,000	1	\$325,000				
1	EXCEL NATIONAL BANK (P) (E) (PTX)	4	\$2,954,000	$oldsymbol{\sqcup}$									
0	HABIB AMERICAN BANK	4	\$1,278,400			4	\$1,278,400			1	\$280,000		
	WILSHIRE STATE BANK (P)	4	\$850,000			3	\$500,000			2	\$350,000		
0	CAPITAL BANK OF NEW JERSEY	3	\$1,335,000							1	\$855,000		
3	MILESTONE BANK	3	\$525,000							1	\$75,000		
	ROYAL ASIAN BANK	3	\$410,000			3	\$410,000			2	\$300,000		
0	UNIVEST NATL BK & TR CO. (P) (PTX)( E)	3	\$61,100							3	\$61,100		
0	BCB COMMUNITY BANK (PTX) (E)	2	\$230,000			1	\$150,000			2	\$230,000		
2	CIT SMALL BUSINESS LENDING CORP. (C)(P)(PTX)	2	\$1,869,000									1	\$359,000
1	COMMUNITY SOUTH BANK (P) (PTX) (E)	2	\$572,700							1	\$309,000		

# of Loans		# of Loans											
FY 2009	Participating Lenders	FY 2010	Total Amt	AFA	Amt	Asian/P	Amt	Hispanic	Amt	WOB	Amt	VET	Amt
3	CONTINENTAL BANK	2	\$4,000,000										
16	NEW MILLENNIUM BANK (P)(E) (PTX)	2	\$769,000										
3	PENN LIBERTY BANK (P) (E)	2	\$1,107,500			1	\$1,050,000						
0	ROMASIA BANK	2	\$800,000			2	\$800,000						
0	THE FIRST NATIONAL BANK OF ELMER	2	\$1,613,000										
1	UNITED WESTERN BANK (P) (PTX)	2	\$1,320,000			1	\$575,000	1	\$745,000				
0	1st COLONIAL NATIONAL BANK (E)	1	\$350,000										
2	AFFINITY FEDERAL CREDIT UNION	1	\$580,000							1	\$580,000		
8	BANCO POPULAR NO. AMER.(P)(E)(CX)(PTX)	1	\$50,000			1	\$50,000						
0	CBC NATIONAL BANK (P) (E)	1	\$1,531,000										
0	CHINATRUST BANK USA	1	\$820,000			1	\$820,000						
1	CITIBANK, N.A. (P) (E)	1	\$525,000										
0	COMMUNITY FIRST BANK	1	\$410,000										
0	COUNTRY BANK	1	\$485,000										
0	DIGITAL FCU (PTX) (E)	1	\$30,000					1	\$30,000	1	\$30,000		
0	HANA SMALL BUS. LENDING, INC. (P)	1	\$400,000										
1	HARMONY BANK	1	\$850,000										
0	HERITAGE COMMUNITY BANK	1	\$150,000									1	\$150,000
1	LIBERTY BELL BANK (E)	1	\$900,000							1	\$900,000		
2	NATIONAL PENN BANK (P) (E)	1	\$100,000										
1	PUBLIC SAVINGS BANK	1	\$154,000										
1	REGAL BANK & TRUST (E)	1	\$1,300,000										
0	REPUBLIC FIRST BANK	1	\$325,000					1	\$325,000				
0	STERLING NATIONAL BANK (PTX) (E)	1	\$100,000										
0	UNITED CENTRAL BANK (CX) (P) (E)	1	\$373,000			1	\$373,000						
7	VALLEY NATIONAL BANK ( C) (P) (E)	1	\$350,000					1	\$350,000	1	\$350,000		
1	VISION ONE CU (P) (E)	1	\$250,000		•	1	\$250,000			1	\$250,000		
9	WACHOVIA BANK, NA (P)(E)(CX)	1	\$685,500										
5	WOORI AMERICA BANK ( C) (P) (E)	1	\$600,000			1	\$600,000						
	Total 7A's & 504	864	\$365,125,300	21	\$3,905,000	195	\$85,910,600	46	\$16,072,700	159	\$50,022,600	30	\$13,623,500
	(E) CDA Everson Landor Status	/=\	d Landar Ctatus				Community Ever						

(E) SBA*Express* Lender Status (PTX) Patriot Express

(P) Preferred Lender Status (CDC) Certified Development Companies (CX) SBA Community Express Lender

## New Jersey District Office 504 Loan Approval Data Cumulative Fiscal Year 2010 as of May 31, 2010

1st Mortgagee	# of Loans	Bank Amount	Debenture Amount	Total Project
Bank of America Merrill Lynch	7	\$6,893,400	\$5,688,000	\$14,127,000
New Bank	5	\$5,181,400	\$4,116,000	\$10,621,550
TD Bank	5	\$5,758,000	\$4,878,000	\$12,476,000
First Choice Bank	4	\$3,272,500	\$2,595,000	\$7,067,000
New Millennium Bank	4	\$1,376,000	\$1,557,000	\$3,844,000
The Bank	4	\$2,759,500	\$2,330,000	\$6,463,000
The Bank of Princeton	4	\$5,435,250	\$3,564,000	\$10,704,000
Wells Fargo Bank, NA	4	\$2,648,633	\$2,678,000	\$7,781,951
Affinity Credit Union	3	\$2,513,162	\$2,033,000	\$5,026,325
Capital Bank of New Jersey	3	\$2,375,000	\$1,216,000	\$4,790,000
Indus American Bank	2	\$1,865,000	\$1,883,000	\$5,625,000
Investors Savings Bank	2	\$731,000	\$595,000	\$1,462,000
Lakeland Bank	2	\$2,027,385	\$1,694,000	\$4,193,463
M & T Bank	2	\$3,123,000	\$2,385,000	\$6,100,000
Peapack-Gladstone Bank	2	\$665,000	\$542,000	\$1,330,000
Royal Asian	2	\$2,057,500	\$1,662,000	\$4,180,000
The Provident Bank	2	\$6,960,000	\$2,213,000	\$12,750,000
1st Constitution Bank	1	\$1,050,000	\$1,060,000	\$3,350,000
BankAsiana	1	\$1,572,000	\$1,134,000	\$3,144,000
Chase Business Banking	1	\$187,763	\$154,000	\$375,525
Columbia Bank	1	\$460,000	\$411,000	\$1,014,000
Community First Bank	1	\$603,000	\$493,000	\$1,205,000
Crown Bank	1	\$6,865,000	\$3,999,000	\$13,600,000
First Trust Bank	1	\$192,500	\$158,000	\$385,000
Freedom Bank	1	\$323,000	\$333,000	\$807,500
Mercantile Commercial Capital	1	\$364,000	\$369,000	\$910,000
Midwest Business Capital	1	\$705,500	\$571,000	\$1,411,000
Peoples Capital & Leasing Corp.	1	\$2,250,000	\$1,814,000	\$4,500,000
PNC Bank	1	\$1,250,000	\$1,010,000	\$2,500,000
RSI Bank	1	\$325,000	\$232,000	\$650,000
United Central Bank	1	\$6,473,100	\$400,000	\$11,739,000
Unity Bank	1	\$1,596,610	\$1,610,000	\$3,991,525
Westchester Bank	1	\$1,050,000	\$743,000	\$2,100,000
Zions First National Bank	1	\$707,730	\$715,000	\$1,769,324
Heritage Community Bank	1	\$720,000	\$728,000	\$1,800,000
Sun National Bank	1	\$487,000	\$395,000	\$974,000
TOTAL	76	\$82,823,933	\$57,958,000	\$173,793,163

**Bank Amount** - represents aggregate of 1st mortgagee financing.

<u>Debenture Amount</u> - represents aggregate of all 504 debenture financing.

Total Project - represents amount financed by 1st mortgagee and SBA's 504 debentures plus funds contributed by the small business borrowers.

## **New Jersey District Office Loan Approvals**

The information being provided is derived solely from Agency records that are submitted by the Agency's participant lenders engaged in making SBA guaranteed loans. This information is collected by the lenders from SBA loan applicants who provide it on a voluntary basis. It is then forwarded by the lenders to SBA. Since the information is given by the loan applicants on a voluntary basis it is not necessarily inclusive of all SBA borrowers, nor is its accuracy checked by the Agency. Accordingly, SBA cannot make any representation as to the completeness or accuracy of the information provided to the American Banker and in view of this the Agency takes no responsibility for any further dissemination of this information.

Moreover, the information provided relates solely to the actions of particular lenders with respect to SBA-guaranteed loans. The data does not reflect the nature or extent of those lenders' service to the specified minority communities through actions that are not related to SBA programs. Further, the lending data being provided is gross data only and should not be taken as indicative of the nature and extent of the institution's "commitment" to minority lending. For example, some banks are located in regions with low proportions of certain minority communities and thus, should not be compared to those institutions based in regions with larger minority communities.